Placing India on global platform

VEL✶X ®
Develops Opportunities For Enterprises...

It feels great when we talk about a company which is the one & only Indian setup developing solution for Cyber Security and ATM Terminals Security Solution. Few years back, it used to be a domain mainly dominated by foreign companies. The Company is none other than **Velox Solutions** that has established itself as a pioneer in the enterprise cyber security segment. Established in 2012, it has remained focused on IT Infrastructure Centralized Controls, Monitoring and Cyber Security. It is fervent to make IT infrastructure more secure so that companies and enterprises could run their business without any fear of breach of privacy.

As part of a solution, Velox has developed two products suites:

1. **SecureIT** - IT Infrastructure & Network Monitoring System.
2. **ScanPlus** - Terminal Security Solution for ATMs and End Points.

Both the product suites are in compliance with the regulatory guidelines and cyber security best practices available globally.

Under **SecureIT**, it has different models which start from Enterprise Network Monitoring, Centralized Desktop & Server Monitoring, Database Monitoring, Backup Management, Change Management System, IT Assets Inventory & Management with integrated Core IT Help Desk with automated alert mechanism as part of the suite.

ScanPlus Terminal Security Solution comprises of Terminal Security in the form of Application Whitelisting, Application Blacklisting, Sandboxing, Full Hard Drive Encryption, Patch Management, USB Protection, OS & Access Privilege Management, BIOS Password and Time Based Access Management System. These enhanced features in the suite offers the highest level of security available for the ATM environment. ScanPlus can be deployed on any type of ATM in a multi-vendor environment and supports financial institutions in achieving the highest level of Security and compliance with RBI, NPCI and Global Banking System mandates and guidelines.

Top Notch Clients
Headquartered in Mumbai, **Velox Solutions ranks among the top 3 global companies worldwide and ranked No. 1 in India** in Terminal Security solution for ATMs and end points such as Desktops, Laptops, Servers and Networks. It has gained clients like C-edge - a TCS & SBI joint venture, CMS, FSS, BSNL, NELCO - Tata Group of Company, ICICI Bank, United Bank of India, Perto - ATM Manufacturer, OBC, DCB and Fincare Small Finance Bank, AU Small Finance Bank, Abhuyudaya Bank, Western Refrigeration, Supreme Petro Chem and many more.

It has a dedicated team of R & D Team who analyze the need of cyber Security & centralized IT infrastructure monitoring market. After proper R&D and planning, management & Board members discusses & approves the plans for development. This particular approach indicates that the senior management is focused and concentrating for bringing the new inventions in the product lines.

During initial days, it learnt how to manage funds & team and getting into business discussion. It has developed different product suites which were not common like Tally and other ERPs. These are specific cyber security suites. Thus, in initial days of operations, before selling products to market, there was a need to generate market for it. Once the market got generated, it became easy for the company to sell products. It was a challenge to generate the market. After providing solutions to a couple of clients, it started receiving good feedback. Clients realized the benefits of using the solutions. It got good mouth publicity in initial days of operation from satisfied clients. More and more enterprises reached to it to get its solutions.

Never Lags Behind in Technology
On the technology front, the R&D and Development teams keep an eye on the trend which helps to upgrade the products with new features and technology. Those new features and technology is offered to the customers to grow their business and safe guard their IT infrastructure. Being an Indian company, it has a dedicated team for support who works in central support facility at Mumbai. A dedicated team is in operations through day & night even on holidays for serving clients globally. When it comes to commercial, Sales Team at Velox ensures that client gets cost-efficient products and quality services.

Quality Control team is continuously keeps checks on testing and ensures that the error free product is getting delivered for production environment. It takes cognizance of the things that it should opt so that the company can have more advantage. Mangesh Amale, Founder & Director Operations is carrying a vision to make Velox the world's most premium enterprise and Cyber Security Company. This keeps him going during tough times. Of late, IoT has become a part of interest for the company. Its products and team are available for IoT platform. Discussions are on between few players in India and foreign clients. The clients are considering the products of the company for IoT business.

Team is the Heart & Soul
During the inception of the company in 2012, Velox hired a few people who have continued with the company and now are in the management now. They are continuously putting their efforts to lead the company to new heights. The Company follows an open work culture where any staff can come to the management team and put his or her suggestions. The friendly atmosphere at Velox keeps bonding intact among team mates.

The work culture, policies and process are covered under **ISO 9001: 2015** which keeps operations and system effective. Whoever is hired is trained properly about all the work process for 8 days. An exam is conducted on the basis of the training and then the resource are formerly placed.

Moreover, celebration is a part & parcel of its work culture. Success Parties, Festivals, Birthday celebrations and outing constitute the major part of its fun activities. Recently, whole the team went on an excursion tour to Goa. This serves as an energizer for the employees so that they can work with a new vigor and stamina after taking a short gap.

Milestones
2012 - Honored with Udyogshree Award in Mumbai
2017 - Listed as among top 20 promising companies of India by CIO Review
2018 - Recently honored with a prestigious Gourav Award in Pune.

Corporate Social Responsibility
The company runs an NGO called **Velox Foundation** – a government registered trust working since the inception. It carries out several activities for the downtrodden and poor section of the society such as beggars. Last year, it tied up with Chembur Club – a trust responsible for the treatment of underprivileged cancer patients. The company helped the all above campaigns in a massive way and has put efforts in collecting lakhs of rupees for the cause. Apart from this, it worked on environment pollution awareness campaign & women empowerment. Even cyber security professionals available at Velox helps law enforcement agencies and Police to track & crack few cyber crime cases.

The Candid Founder
Mangesh Amale is a voracious reader and keeps reading blogs and books of famous business personalities and motivational speakers such as Vivek Bindra, Steve Jobs and Mark Zuckerberg etc. His team and family (especially her wife who happens to be a poetess) keeps him energized during tough times. He finds his role model in Ajim Premji - Chairman of Wipro and Narayan Murthy -Founder of Infosys.

Business Expansion - Key to Success
The company expanded its business this year in Delhi, Bengaluru and Kolkata, and also tied up with a famous infrastructure monitoring company in Dubai. The Company has started selling its product suite in many countries of Middle-East. Moreover, it appointed representative in US market to start business activities. Even management team is in touch with US Government under by USA program to invest in US market. Velox has started activities in Nepal too. Bharat Cores is a partner company taking care of the necessary activities there.

Seeing the past graph of success and the product lines that is available with company, Velox has tremendous potential of growth in the future.

Mangesh Amale
Founder
Velox Solutions